

EUTELSAT IOT SERVICES

Investing in a comprehensive portfolio of services to address all IoT connectivity needs



1
Data or speed-intensive IoT applications



2
Powered fixed assets with average data usage



3
Powered mobile assets with average data usage



4
Fixed and mobile low-power objects

MANAGED VSAT SERVICES



Tailored service for **high throughput** use cases

Available

IoT FIRST



Simple & inexpensive bundled offering to connect **fixed assets**

Available

IoT MOVE



Plug-and-play connectivity offering for **mobile assets**

Q1 2021

ELO



Coverage extension to whole Earth for existing **LPWA networks**

Q3 2021

IOT FIRST USE CASES

AGRICULTURE & ENVIRONMENT

Extract sensor data from weather stations and connected fields



ENERGY & UTILITIES

Connect smart meters & monitor remote infrastructure (Oil rigs, solar panels, fuel tanks..)



TELECOMS

Tower monitoring and LPWA IoT backhaul outside licensed territory



Monitor & control remote towers

- Exceptional reach, to connect all towers, no matter where they are
- Satellite IoT connectivity at the price points of cellular IoT
- Rapid service activation & online management tools

Connecting ATMs & POS in Africa and APAC

- Reduced OPEX by 30% thanks to data plans optimized for IoT
- Rapid service activation & online management tools
- Satellite inherently secure, complemented with advanced security features

BANKING & RETAIL

Connect ATM & Point-of-sales securely and reliably beyond terrestrial networks



GOVERNMENT & SECURITY

Deliver highly reliable IoT connectivity beyond terrestrial networks



INDUSTRIES

Global SCADA systems, remote equipment monitoring

